BALANCE SHEET

## As at Jun. 30th, 2009

| No. | ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+150$ ) | 100 |  | 5,749,267,183,234 | 4,738,663,610,791 |
| I | Cash \& cash equivalents | 110 |  | 1,168,159,108,052 | 512,800,801,199 |
| 1 | Cash | 111 | V. 01 | 31,830,219,496 | 32,800,801,199 |
| 2 | Cash equivalents | 112 |  | 1,136,328,888,556 | 480,000,000,000 |
| II | Short-term financial investments | 120 | V. 02 | 2,955,647,725,728 | 2,735,647,725,728 |
| 1 | Short-term investments | 121 |  | 2,975,000,000,000 | 2,755,000,000,000 |
| 2 | Provision for devaluation of short-term investments (*) | 129 |  | (19,352,274,272) | (19,352,274,272) |
| III | Short-term receivables | 130 |  | 1,055,877,493,114 | 931,920,868,294 |
| 1 | Trade accounts receivables | 131 |  | 1,019,357,894,877 | 915,396,364,260 |
| 2 | Prepayment to suppliers | 132 |  | 35,733,624,509 | 15,962,439,677 |
| 3 | Short-term intercompany receivables | 133 |  |  |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  |  |  |
| 5 | Other receivables | 135 | V. 03 | 785,973,728 | 562,064,357 |
| 6 | Provision for short-term doubtful debts (*) | 139 |  |  |  |
| IV | Inventories | 140 |  | 568,395,413,267 | 557,197,978,285 |
| 1 | Inventories | 141 | V. 04 | 664,051,834,218 | 652,854,399,236 |
| 2 | Provision for devaluation of inventories (*) | 149 |  | (95,656,420,951) | (95,656,420,951) |
| V | Other short-term assets | 150 |  | 1,187,443,073 | 1,096,237,285 |
| 1 | Short-term prepaid expenses | 151 |  |  |  |
| 2 | VAT deductible | 152 |  |  |  |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 |  | 431,668,061 |
| 4 | Other short-term assets | 158 |  | 1,187,443,073 | 664,569,224 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 5,687,939,089,207 | 6,058,645,918,208 |
| I | Long-term receivables | 210 |  |  |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4 | Other long-term receivables | 218 | V. 07 |  |  |
| 5 | Provision for long-term doubtful debts (*) | 219 |  |  |  |
| II | Fixed assets | 220 |  | 5,056,550,723,251 | 5,502,035,705,300 |
| 1 | Tangible fixed assets | 221 | V. 08 | 4,670,573,915,811 | 5,114,382,198,737 |
|  | - Historical cost | 222 |  | 13,260,686,507,362 | 13,255,619,563,184 |
|  | - Accumulated depreciation (*) | 223 |  | $(8,590,112,591,551)$ | (8,141,237,364,447) |
| 2 | Finance leases fixed assets | 224 | V. 09 |  |  |
|  | - Historical cost | 225 |  |  |  |
|  | - Accumulated depreciation (*) | 226 |  |  |  |
| 3 | Intangible fixed assets | 227 | V. 10 | 41,173,021,160 | 44,046,635,396 |
|  | - Historical cost | 228 |  | 57,274,433,766 | 57,274,433,766 |
|  | - Accumulated depreciation (*) | 229 |  | $(16,101,412,606)$ | (13,227,798,370) |
| 4 | Construction in progress | 230 | V. 11 | 344,803,786,280 | 343,606,871,167 |
| III | Property investment | 240 | V. 12 |  |  |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |
| IV | Long-term financial investments | 250 |  | 315,255,750,000 | 239,200,000,000 |


| 1 | Investment in subsidiaries | 251 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Investment in associate or joint-venture companies | 252 |  |  |  |
| 3 | Other long-term investments | 258 | V. 13 | 355,053,750,000 | 278,998,000,000 |
| 4 | Provision for devaluation of long-term securities investments (*) | 259 |  | (39,798,000,000) | (39,798,000,000) |
| V | Other long-term assets | 260 |  | 316,132,615,956 | 317,410,212,908 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 423,571,192 | 1,701,168,144 |
| 2 | Deferred income tax assets | 262 | V. 21 | 315,709,044,764 | 315,709,044,764 |
| 3 | Others | 268 |  |  |  |
|  | TOTAL ASSETS | 270 |  | 11,437,206,272,441 | 10,797,309,528,999 |


|  | CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | LIABILITIES (300=310+330) | 300 |  | 7,323,899,343,794 | 7,361,025,009,262 |
| I | Short-term liabilities | 310 |  | 1,140,803,792,503 | 1,006,054,442,771 |
| 1 | Short-term borrowing | 311 | V. 15 | 343,423,051,000 | 343,423,050,999 |
| 2 | Trade accounts payable | 312 |  | 105,481,519,969 | 133,258,170,464 |
| 3 | Advances from customers | 313 |  | 1,569,406,953 | 496,797,970 |
| 4 | Taxes and payable to state budget | 315 | V. 16 | 52,065,934,367 | 24,005,036,499 |
| 5 | Payable to employees | 315 |  | 16,277,516,616 | 14,313,944,154 |
| 6 | Payable expenses | 316 | V. 17 | 523,738,841,612 | 390,313,777,397 |
| 7 | Intercompany payable | 317 |  |  |  |
| 8 | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9 | Other short-term payables | 319 | V. 18 | 98,247,521,986 | 100,243,665,288 |
| 10 | Provision for short-term liabilities | 320 |  |  |  |
| II | Long-term liabilities | 330 |  | 6,183,095,551,291 | 6,354,970,566,491 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term intercompany payable | 332 | V. 19 |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 20 | 6,181,614,918,166 | 6,353,326,443,666 |
| 5 | Deferred income tax payable | 335 | V. 21 |  |  |
| 6 | Provision for unemployment allowance | 336 |  | 1,480,633,125 | 1,644,122,825 |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
| B | OWNER'S EQUITY (400=410+430) | 400 |  | 4,113,306,928,647 | 3,436,284,519,737 |
| I | Capital sources and funds | 410 | V. 22 | 4,108,136,833,998 | 3,431,985,636,217 |
| 1 | Paid-in capital | 411 |  | 3,262,350,000,000 | 3,262,350,000,000 |
| 2 | Share premiums | 412 |  |  |  |
| 3 | Other capital of owner | 413 |  |  |  |
| 4 | Treasury stock | 414 |  | (65,004,299,580) | (65,004,299,580) |
| 5 | Asset revaluation differences | 415 |  |  |  |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 309,600,000,000 | 309,600,000,000 |
| 8 | Financial reserve fund | 418 |  | 52,500,000,000 | 52,500,000,000 |
| 9 | Other fund belong to owner's equity | 419 |  |  |  |
| 10 | Retained after-tax profit | 420 |  | 548,691,133,578 | $(127,460,064,203)$ |
| 11 | Capital for construction work | 421 |  |  |  |
| II | Budget sources | 430 |  | 5,170,094,649 | 4,298,883,520 |
| 1 | Bonus and welfare fund | 431 |  | 5,170,094,649 | 4,298,883,520 |
| 2 | Budgets | 432 | V. 23 |  |  |
| 3 | Budget for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES | 440 |  | 11,437,206,272,441 | 10,797,309,528,999 |

OFF BALANCE SHEET ITEMS

| No. | Items | Code | Note | Ending Balance | Beginning Balance |
| ---: | :--- | ---: | ---: | ---: | ---: |
| 1 | Operating lease assets |  | 24 | 0 | 0 |
| 2 | Goods held under trust or for processing |  |  | $15,853,306,683$ | $15,853,306,683$ |
| 3 | Goods received on consignment for sale |  |  | 0 | 0 |
|  | Telecom terminal equipment received on consignment for sale |  |  | 0 | 0 |
|  | Others received on consignment for sale |  |  | 0 | 0 |
| 4 | Bad debts written off |  |  | $107,261,329$ | $107,261,329$ |
| 5 | Foreign currencies |  |  | 0 |  |
| 6 | Subsidies of state budget |  |  | 0 | 0 |

## INCOME STATEMENT

As at Jun. 30th, 2009

| Items | Code | Note | Quarter 2 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2008 | 2009 | 2008 |
| 1. Sales | 01 | VI. 25 | 1,161,891,039,469 | 1,059,078,482,493 | 2,256,174,625,176 | 2,132,809,868,788 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=01-02$ ) | 10 |  | 1,161,891,039,469 | 1,059,078,482,493 | 2,256,174,625,176 | 2,132,809,868,788 |
| 4. Cost of sales | 11 | VI. 27 | 820,852,614,209 | 729,912,772,980 | 1,608,814,390,201 | 1,458,826,473,033 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 341,038,425,260 | 329,165,709,513 | 647,360,234,975 | 673,983,395,755 |
| 6. Financial income | 21 | VI. 26 | 141,518,064,609 | 78,711,125,118 | 176,955,960,889 | 89,626,212,942 |
| 7. Financial expenses | 22 | VI. 28 | 45,000,065,406 | 106,154,661,229 | 83,524,474,061 | 163,795,305,512 |
| - In which: Interest expense | 23 |  | 45,000,000,000 | 41,420,912,812 | 83,524,408,655 | 85,832,268,393 |
| 8. Selling expenses | 24 |  |  |  |  |  |
| 9. General \& administrative expenses | 25 |  | 15,348,613,364 | 17,342,895,635 | 34,176,565,910 | 29,076,845,209 |
| 10. Net operating profit [30 = 20 + (21-22) - (24+25)] | 30 |  | 422,207,811,099 | 284,379,277,767 | 706,615,155,893 | 570,737,457,976 |
| 11. Other income | 31 |  | 2,291,294,389 | 1,816,101,046 | 3,020,744,128 | 3,644,277,146 |
| 12. Other expenses | 32 |  | 1,864,968,016 | 1,537,915,856 | 2,737,889,887 | 2,985,809,585 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 426,326,373 | 278,185,190 | 282,854,241 | 658,467,561 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 422,634,137,472 | 284,657,462,957 | 706,898,010,134 | 571,395,925,537 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 23,746,812,353 |  | 23,746,812,353 |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 398,887,325,119 | 284,657,462,957 | 683,151,197,781 | 571,395,925,537 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

CASH FLOW STATEMENT
Quarter 2/ 2009 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2008 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 706,898,010,134 | 571,395,925,537 |
| 2. Adjustment in accounts |  |  | 358,249,609,646 | 593,918,003,339 |
| Fixed assets depreciation | 2 |  | 451,681,161,880 | 471,290,096,588 |
| Provisions | 3 |  |  | 63,413,000,000 |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | $(176,955,960,889)$ | (26,617,361,642) |
| Interest expenses | 6 |  | 83,524,408,655 | 85,832,268,393 |
| 3. Operating profit before the changes of current capital | 8 |  | 1,065,147,619,780 | 1,165,313,928,876 |
| Changes in accounts receivables | 9 |  | (96,306,442,756) | $(422,581,726,541)$ |
| Changes in inventories | 10 |  | (11,197,434,982) | (22,374,407,817) |
| Changes in trade payables (exclude loan interest payable, corporation tax pas | 11 |  | 110,489,109,875 | 118,890,907,250 |
| Changes in prepaid expenses | 12 |  | 1,277,596,952 | 34,122,008 |
| Paid interest | 13 |  | (84,371,385,965) | (82,279,268,393) |
| Paid corporate income tax | 14 |  |  |  |
| Other receivables | 15 |  | 52,916,680 | 104,815,500 |
| Other payables | 16 |  | $(6,114,026,091)$ | (7,370,132,414) |
| Net cash provided by (used in) operating activities | 20 |  | 978,977,953,493 | 749,738,238,469 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (5,066,944,178) | (40,664,487,187) |
| 2. Cash received from liquidation or disposal of capital assets and other long | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (700,000,000,000) | (1,890,000,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 705,000,000,000 | 1,380,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (301,055,750,000) |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 149,214,573,037 | 27,184,020,725 |
| Net cash used in investing activities | 30 |  | $(151,908,121,141)$ | 523,480,466,462 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  | 75,074,414,034 |
| 4. Cash paid to principal debt | 34 |  | $(171,711,525,499)$ | $(207,218,761,675)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  | (162,917,307,000) |
| Net cash (used in) provided by financing activities | 40 |  | $(171,711,525,499)$ | 294,761,654,641 |
| Net cash during the period (20+30+40) | 50 |  | 655,358,306,853 | $(68,503,882,634)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 512,800,801,199 | 312,797,706,031 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61) | 70 |  | 1,168,159,108,052 | 244,293,823,397 |
|  |  |  |  |  |

